



### **“VALENTINE’S DAY” CAMPAIGN**

Spread the love of pizza to your social media followers this Valentine’s Day! The Valentine’s Day campaign can be used to promote specials leading up to and on 2/14. Post as much or as little as you’d like, and try to respond to (at least “like”) followers who share their cheesiest pick-up lines.

**TIMING:** Leading up to and on February 14th.

**HOW MUCH TO POST:** We recommend spacing out the posting by a day or two. Try not to post more than one piece of content from this campaign a day.

### **SUGGESTED POST COPY:**

What’s your cheesiest pick-up line? Answer below! And don’t forget to pick up a special pizza for your special someone.

### **FACEBOOK POSTING INSTRUCTIONS - PHOTO:**

#### **ON DESKTOP**

1. Click **Share a photo or video** or **Photo/Video** at the top of your Page's timeline.
2. Click **Upload Photos/Video** and select a photo(s) from your computer.
3. Add an optional **update** where it says “Say something about this photo...” (note: this is the post copy that your followers will see). We recommend using our **Suggested Post Copy** or customizing your own.
4. Click **Publish**.

#### **ON MOBILE**

1. Go to your Page and tap **Create a Post**.
2. Tap **Photo/Video**.
3. Choose a photo(s) from your phone, then tap **Next**.
4. Enter an optional update (we recommend using our **Suggested Post Copy**), then tap **Share**.

### **INSTAGRAM POSTING INSTRUCTIONS:**

1. To upload a photo or video to Instagram, **start by tapping the “+” symbol** at the bottom of the screen.
2. To upload a photo or video from your phone's library, tap **Library** (iOS) or **Gallery** (Android) at the bottom of the screen and select the photo or video you'd like to share.
3. Tap the **Expand** icon in the bottom left corner (the two diagonal arrows) to make sure the image or video is the largest size possible.
4. Press **Next** to move into the editing phase. These concepts have already been edited and color- corrected, but if you’d like to apply a filter or edit the photo you can do so now. Press **Next** again when finished with this section.
5. Add a **caption** in the section that says “Write a caption...” (note: the caption is the post copy that your followers will see). We recommend using our **Suggested Post Copy** or customizing your own.
6. Press **Share** when you’re ready to publish.



## PAID SOCIAL ON FACEBOOK

Putting paid support behind your posts not only allows you to reach people who don't follow you (i.e. potential customers), it also allows you to reach *all* of your followers. Organic reach, the percentage of your audience that will see each post, has severely declined. This means that even a small amount (\$25) of paid investment can go a long way.

If you're interested in paid social, we recommend boosting—quickly putting money behind an existing post.

## TO BOOST YOUR POSTS, FOLLOW THE INSTRUCTIONS BELOW:

### ON DESKTOP

1. Navigate to your company page on Facebook.
2. Find the post that you'd like to put money behind and press **Boost Post**.
3. Select an **Objective**. We'd recommend **Link clicks** if you have a specific web page you'd like to drive traffic to, otherwise select **Post engagements**.
4. We'd recommend adding an optional **Post Button**. **Shop Now, Learn More, Book Now, Get Directions**, or **Send Message** are good options.
5. Select your target **Audience**. If you only want to target your fans, select **People who like your page**. We'd recommend either selecting **People who like your page and their friends**, or **People in your local area**. You can also build a custom audience (choosing demographic, geographic location, and interests) by selecting **Create new audience** in the bottom right corner of this section.
6. Choose your ad **Duration** and **Budget**.
7. Select the ad account that you'd like to use for this. Note: you'll either need to use your personal ad account, or an ad account associated with your business page. The option you select needs to have a payment method associated with it.
8. Press **Boost**.